

# Financial Result Presentation

## Fiscal Year ended March 2017



**SanKen Electric Co., Ltd.**

May 10, 2017

# Consolidated Results FY 17 ended March 2017



(Yen billion)

	FY16	FY17		YonY Change (%)	Guidance issued May 2016	Achieved (%)	
	Year	1H	2H				Year
<b>Sales</b>	<b>155.9</b>	<b>76.1</b>	<b>82.7</b>	<b>158.8</b>	<b>101.9</b>	<b>156.0</b>	<b>101.8</b>
Semi.	125.1	62.6	66.7	129.3	103.4	127.1	101.7
PM	15.9	8.2	8.0	16.2	101.9	15.7	103.2
PS	14.9	5.2	8.1	13.3	89.3	13.2	100.8
<b>Op. Income</b>	<b>6.8</b>	<b>2.2</b>	<b>3.7</b>	<b>5.9</b>	<b>86.8</b>	<b>7.0</b>	<b>84.3</b>
<b>Ord. Income</b>	<b>3.8</b>	<b>1.4</b>	<b>3.6</b>	<b>5.0</b>	<b>131.6</b>	<b>5.5</b>	<b>90.9</b>
<b>Extraord. P/L</b>	<b>-1.7</b>	<b>-0.2</b>	<b>-0.2</b>	<b>-0.4</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net Income</b>	<b>0.2</b>	<b>-0.1</b>	<b>1.8</b>	<b>1.7</b>	<b>850.0</b>	<b>2.5</b>	<b>68.0</b>

• “YonY changes” and “Achieved” are derived from the figures presented here expressed in billions of yen.

• Extraordinary Profit/Loss includes: Polar’s loss on disposal of wafers in FY 16., and Allegro/Polar’s disposal of excess equipment in FY17.

# Guidance for Fiscal Year 2018 ending March 2018

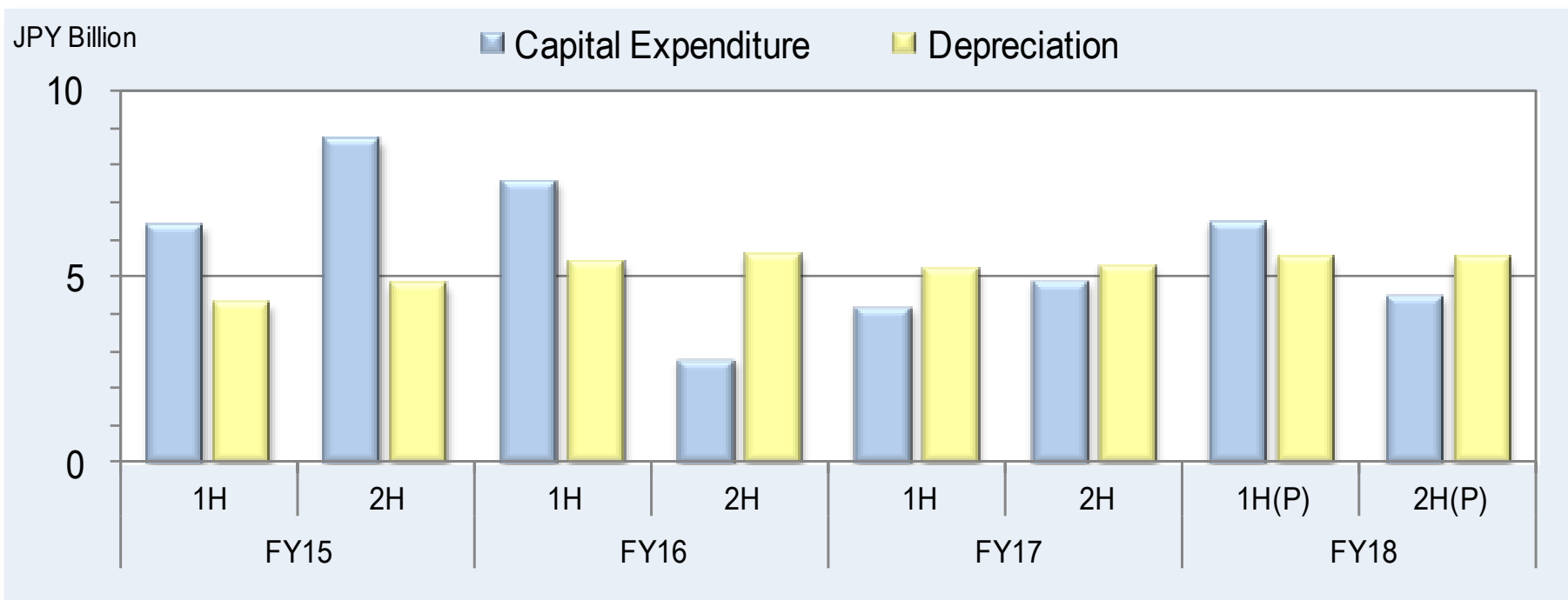
(Yen billion)

	FY17 Actual			FY18 Projection			Change YoY	
	1H	2H	Year	1H	2H	Year	Amount	%
<b>Net Sales</b>	<b>76.1</b>	<b>82.7</b>	<b>158.8</b>	<b>78.5</b>	<b>80.5</b>	<b>159.0</b>	<b>+0.2</b>	<b>+0.1</b>
Semi's	62.6	66.7	129.3	65.8	65.8	131.6	+2.3	+1.8
PM	8.2	8.0	16.2	6.2	6.2	12.4	-3.8	-23.5
PS	5.2	8.1	13.3	6.5	8.5	15.0	+1.7	+12.8
<b>Op. Income</b>	<b>2.2</b>	<b>3.7</b>	<b>5.9</b>	<b>2.7</b>	<b>4.6</b>	<b>7.3</b>	<b>+1.4</b>	<b>+23.7</b>
<b>Ord. Income</b>	<b>1.4</b>	<b>3.6</b>	<b>5.0</b>	<b>2.1</b>	<b>3.9</b>	<b>6.0</b>	<b>+1.0</b>	<b>+20.0</b>
<b>Net Income</b>	<b>-0.1</b>	<b>1.8</b>	<b>1.7</b>	<b>0.2</b>	<b>2.3</b>	<b>2.5</b>	<b>+0.8</b>	<b>+47.1</b>

▪ Exchange rate assumption: JPY105/USD

• YoY percentage changes are derived from the figures presented here expressed in billions of yen.

# Capital Expenditure and Depreciation



**FY18: Capital Expenditure**      **JPY 11.0 Billion**      **(JPY 5.0 in Japan)**  
**Depreciation**                      **JPY 11.0 Billion**      **(JPY 5.0 in Japan)**

Japan		Overseas	
Ishikawa	: Auto/white goods capacity increase, Productivity improvement programs	AML	: The Philippines expansion, Thai plant equipment
Fukushima	: Wafer-probing	Dalian	: Expansion for auto & white goods
Yamagata	: Improvements for steady and stable production	Indonesia	: Automotive production lines
		PSL	: Improvements for steady and stable production

## Notice on Forward-looking Statement

This presentation contains forward-looking statements with respect to the Company's and its group affiliates' future results, plans and policies, strategies, performance goals and scheduled targets, and the management's views and judgments that are not yet firmly established facts. These forward-looking statements are formed based on the currently available information and assumptions deemed reasonable at present, and conditional upon known and unknown risks, uncertainties and many other factors. These risks, uncertainties and many other factors could cause actual results to be materially different from any future results that may be expressed or implied by such forward-looking statements. The Company does not undertake any obligation to update or revise any forward-looking statements, including, but not limited to, revisions of financial result forecast, unless the Company is enforced to do so by the provisions of applicable laws and regulations.

The electronics industry to which the Company belongs is constantly exposed to rapid changes in business environment and the Company's business performance and financial conditions are subjected to risks, uncertainties and other factors, which include, but not limited to, (i) macroeconomic environment, market demand and supply situations, and competitive conditions, (ii) fluctuations in the exchange rates, (iii) success or failure to catch up with technological innovation, (iv) rising prices and availability constraints of parts, supplies and materials, (v) changes in legal framework of various nations and political sub-divisions or sudden changes of social circumstances, and (vi) any other contingencies.