# FY 2004 First Quarter Consolidated Financial Results

(April 1, 2004 to June 30, 2004)

1.Company Name	:	SANKEN ELECTRIC CO., LTD.
2.Code NO	:	6707
3.Headquarters	:	3-6-3 Kitano, Niiza-shi, Saitama 352-8666, Japan
4.URL	:	http://www.sanken-ele.co.jp/
5.Contact	:	Investor Relations Office
		Tel. 81-48-487-6121

## 1. Items Relevant to Preparation of Quarterly Financial Results

Whether the simplified method is adopted in the accounting treatment : Yes

Income tax reporting standard

### 2. Financial Results for the Quarter of FY 2004 (April 1, 2004 to June 30, 2004)

(1) Consolidated results of	(Millions of yen)			
	Net income			
FY 2004, 1st Quarter	38,312 (10.9%)	1,954 (13.2%)	1,772 (30.3%)	1,071 (61.4%)
FY 2003, 1st Quarter	34,550 ( -)	1,726 ( -)	1,360 ( -)	663 ( -)
FY 2003	147,176 ( 0.8%)	11,687 (11.4%)	8,627 (20.0%)	5,784 (44.5%)

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	Net income per share	Fully diluted net income per share
FY 2004, 1st Quarter	8.80 yen	- yen
FY 2003, 1st Quarter	5.45 yen	- yen
FY 2003	47.07 yen	- yen

Note: Indication of percentage of net sales and operating income, etc., shows the ratio of increase or decrease from the first quarter of the previous year.

#### [Qualitative Information with Respect to the Consolidated Operating Results]

Our consolidated business results for the current first quarter reported net sales of 38,312 million yen, operating income of 1,954 million yen, ordinary income of 1,772 million yen and net income of 1,071 million yen. The general condition by segment is as follows.

Sales of semiconductor business increased by 3,409 million yen (10.7%) from the first quarter of the previous year to 35,390 million yen. Out of which, sales of semiconductor products increased by 1,122 million yen (4.3%) from the first quarter of the previous year to 27,344 million yen. Sales of IC and discrete devices reported an increase in those for TVs and white goods home appliances, while sales for audio-visual products decreased, Allegro MicroSystems, Inc. made steady progress in products for automobiles and mobile phones. In the field of optical device products, CCFL has shown continued large growth both for liquid crystal TVs and notebook PCs. Sales of switching mode power supplie (SMPS) increased by 2,287 million yen (39.7%) from the first quarter of the previous year to 8,045 million yen. In addition to the steady increase in AC adapters for notebook PCs, a significant increase in products for new markets, including products for plasma display panels resulted in a large sales increase.

Sales of power supply equipment business increased by 353 million yen (13.8%) from the first quarter of the previous year to 2,922 million yen. While sales of power supply equipment for telecommunications equipment, our major product, dropped, Sanken L.D. Electric (Jiangyin) Co., Ltd. has contributed to sales gains.

(2) Consolidated Financia	(2) Consolidated Financial Position (Millions of yen)								
	Total	Shareholders' equity							
	assets	equity	ratio	per share					
FY 2004, 1st Quarter	141,682	63,887	45.1 %	524.86 yen					
FY 2003, 1st Quarter	144,957	59,436	41.0 %	487.70 yen					
FY 2003	144,383	62,518	43.3 %	513.56 yen					

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[Consolidated Results of	Consolidated Results of Cash Flows] Net cash Net cash Net cash							
	Balance of cash and							
	provided by used by investing used by		used by	cash equivalents at				
	operating activities activities financing activ		financing activities	the end of the quarter				
FY 2004, 1st Quarter	-908	-2,242	-1,431	13,405				
FY 2003, 1st Quarter	912	-1,575	-3,129	12,761				
FY 2003	15,806	-123	-14,199	17,871				

[Qualitative Information with Respect to the Consolidated Financial Position]

Balance of cash and cash equivalents at the end of the 1st quarter amounted to 13,405 million yen.

Cash flows used in operating activities amounted to 908 million yen, while profits increased, due to a lump-sum contribution to a pension fund reserve shortage of 3,327 million yen and payment of corporate tax, etc.

Cash flows used in investing activities amounted to 2,242 million yen due to capital investment payments.

Cash flows used in financing activities amounted to 1,431 million yen due to the payment of dividends, etc., in addition to continuous reduction of interest-bearing debts.

[Non-Consolidated Result	(Millions of yen)			
	Net sales	Operating income	Ordinary income	Net income
FY 2004, 1st Quarter	28,859	1,240	1,122	744
	Total assets	Shareholders' equity		
FY 2004, 1st Quarter	116,092	63,045		

## 3. FY 2004 Consolidated Finacial Forcast (April 1, 2004 to March 31, 2005)

With regard to the forecast for the interim and full fiscal year, there is no change in the forecast figures announced on May 7, 2004 for both consolidated and non-consolidated business results.

## Note for the use of our forecasted business results

The forecast described above is based upon information available as of the present time and assumptions we considered valid. Please be advised that there is a host of uncertain factors that could greatly impact actual performance, including global market conditions, competitive environment, the introduction of new products and their acceptance or lack thereof, fluctuations in foreign exchange rates, and the impact of fair-market-value accounting.

			Millions of yen
	June 30 2004	June 30 2003	March 31 2004
Assets			
Current assets:			
Cash and deposits	13,722	12,948	18,165
Notes and accounts receivable	38,331	34,846	38,698
Inventories	33,436	33,243	32,306
Other current assets	5,350	6,247	5,684
Total current assets	90,840	87,286	94,855
Fixed assets:			
Property, plant and equipment, net	40,156	47,805	38,780
Intangible assets	1,526	1,748	1,558
Investments and other assets	9,158	8,116	9,189
Total fixed assets	50,841	57,671	49,528
Total assets	141,682	144,957	144,383
Liabilities			
Current liabilities:			
Notes and accounts payable	/	19,335	23,466
Short-term bank loans	,	11,074	8,627
Straight Bonds Current Portion		20,000	10,000
Commercial Paper	/	6,000	-
Other current liabilities		9,348	11,715
Total current liabilities	53,474	65,757	53,808
Long-term liabilities:			
Bonds and debentures	10,000	-	10,000
Long-term debt	,	12,028	9,041
Other long-term liabilities	5,598	7,577	8,776
Total long-term liabilities	24,060	19,605	27,818
Total liabilities	77,535	85,363	81,627
Minority interests	259	158	237
Shareholders' equity	_		
Capital stock	20,896	20,896	20,896
Capital surplus	21,167	21,167	21,167
Retained earnings	26,722	21,666	25,651
Unrealiezed loss on securities	1,129	268	1,172
Translation adjusutments	., ,	(1,334)	(2,961)
Treasury stock	(3,424)	(3,228)	(3,407)
Total shareholders' equity	63,887	59,436	62,518
Total liabilities			
and shareholders' equity		144,957	144,383

# CONSOLIDATED BALANCE SHEETS(SUMMARY)

# CONSOLIDATED STATEMENTS OF INCOME(SUMMARY)

Millions of yen

			Withous of y
	st Quarter FY 2004	1st Quarter FY 2003	FY 2003
Net sales	38,312	34,550	147,176
Cost of sales	30,133	27,265	113,716
Gross profit	8,179	7,284	33,460
Selling, general and administrative expenses	6,225	5,557	21,772
Operating income	1,954	1,726	11,687
Non-operating income	390	257	856
Non-operating expenses	572	623	3,917
Ordinary income	1,772	1,360	8,627
Extraordinary income	151	12	274
Extraordinary loss	38	22	156
Income before income taxes, minority interests	1,885	1,351	8,745
Income taxes	787	686	2,864
Minority interest in consolidated subsidiaries	26	1	96
Net income	1,071	663	5,784

# CONSOLIDATED STATEMENTS OF CASH FLOWS(SUMMARY)

			Millions of y
	1st Quarter FY 2004	1st Quarter FY 2003	FY 2003
Operating activities			
Income before income taxes and minority interests in earnings of affiliates	1,885	1,351	8,745
Depreciation and amortization	,	2,169	8,852
Decrease (increase) in notes and accounts receivable	,	288	(4,003)
(Increase) decrease in inventories		(561)	(435)
(Increase) decrease in notes and accounts payable		(581)	3,783
Other		404	2,474
Income taxes paid		(2,160)	(3,610)
Net cash provided by operating activities	(908)	912	15,806
Investing activities			
Purchases of property, plant and equipment	(2,310)	(1,668)	(8,439)
Proceeds from sales of property, plant and equipment	., ,	60	8,589
(Increase) decrease in investment securities		(4)	244
Increase (decrease) in Loan	0	9	(11)
Other		28	(505)
Net cash used by investing activities	(2,242)	(1,575)	(123)
Financing activities			
Increase (decrease) in short-term bank loans	931	1,198	645
(Decrease) increase in Commercial Paper	10,000	(1,000)	(7,000)
Proceeds from issuance of long-term bank loans		0	56
Repayment of long-term debt	(1,766)	(2,698)	(6,444)
Proceeds from bond issue		-	10,000
Expenditure from bond repayment	(10,000)	-	(10,000)
Income from issuance of shares to minority intersets	<b>-</b>	-	70
Redemption of treasury stock	(16)	(26)	(205)
Cash dividends paid		(547)	(1,222)
Dividends paid to minority interests	(30)	(55)	(99)
Net cash used in financing activities	(1,431)	(3,129)	(14,199)
Effect of exchange rate changes on cash and cash equivalents	115	144	(152)
Net (decrease) increase in cash and cash equivalents	(4,466)	(3,649)	1,330
Cash and cash equivalents at beginning of the term	17,871	16,410	16,410
Increase of beginning cash and cash equivalents due to new entry			129
of a subsidiary			14/

# **Segment Information**

# **1.Segment information by business**

This Term (April 1, 2004 to June 30, 2004)

· •			,			
					Ν	Aillions of yen
	Semicon- ductors	SMPSs	Power Supply Equipmen	Total	Eliminations or unallocated amounts	Consolidated
Sales						
(1) Third parties	27,344	8,045	2,922	38,312	-	38,312
(2) Intersegment	6	33	1	41	(41)	-
Total	27,351	8,078	2,924	38,354	(41)	38,312
Operating expenses	24,477	8,149	3,050	35,677	681	36,358
Operating income	2,873	(70)	(126)	2,676	(722)	1,954

## Previous Term (April 1, 2003 to June 30, 2003)

	1 /		, ,			
					Ν	Aillions of yen
	Semicon-		Power		Eliminations	
	ductors	SMPSs	Supply	Total	or unallocated	Consolidated
	ductors		Equipmen		amounts	
Sales						
(1) Third parties	26,222	5,758	2,569	34,550	-	34,550
(2) Intersegment	4	13	-	18	(18)	-
Total	26,227	5,771	2,569	34,568	(18)	34,550
Operating expenses	23,170	6,249	2,744	32,163	659	32,823
Operating income	3,057	(477)	(174)	2,404	(677)	1,726

# Last Fiscal Year (April 1, 2003 to March 31, 2004)

	<b>` 1</b> '			,		
					Ν	fillions of yen
	Semicon-		Power		Eliminations	
	ductors	SMPSs	Supply	Total	or unallocated	Consolidated
	ductors		Equipmen		amounts	
Sales						
(1) Third parties	106,544	26,329	14,302	147,176	-	147,176
(2) Intersegment	114	93	1	209	(209)	-
Total	106,658	26,423	14,303	147,385	(209)	147,176
Operating expenses	93,427	25,619	14,158	133,205	(2,283)	135,489
Operating income	13,231	804	144	14,180	(2,492)	11,687

# 2.Segment imformation by geographic area

Millions of yer									
	Japan	Asia	North America	Europe	Total	Eliminations or unallocated amounts	Consolidated		
Sales									
(1) Third parties	26,586	4,619	4,068	3,038	38,312	-	38,312		
(2) Intersegment	2,771	4,876	2,957	66	10,672	(10,672)	-		
Total	29,358	9,495	7,025	3,105	48,985	(10,672)	38,312		
Operating expenses	27,411	9,155	6,597	3,073	46,238	(9,879)	36,358		
Operating income	1,946	340	428	31	2,746	(792)	1,954		

This Term (April 1, 2004 to June 30, 2004)

Previous Term (April 1, 2003 to June 30, 2003)

	<b>I</b> , -		,				lillions of yen
	Japan	Asia	North America	Europe	Total	Eliminations or unallocated amounts	Consolidated
Sales							
(1) Third parties	24,081	3,606	3,896	2,964	34,550	-	34,550
(2) Intersegment	2,499	3,585	3,141	136	9,361	(9,361)	-
Total	26,580	7,191	7,038	3,101	43,911	(9,361)	34,550
Operating expenses	25,099	7,090	6,409	3,011	41,611	(8,787)	32,823
Operating income	1,481	101	628	89	2,300	(574)	1,726

Last Fiscal Year (April 1, 2003 to March 31, 2004)

Last rised red (April 1, 2005 to Match 51, 2004)								
						Ν	lillions of yen	
	Japan	Asia	North America	Europe	Total	Eliminations or unallocated amounts	Consolidated	
Sales								
(1) Third parties	104,417	16,601	14,438	11,719	147,176	-	147,176	
(2) Intersegment	10,327	14,329	10,769	406	35,833	(35,833)	-	
Total	114,744	30,931	25,208	12,125	183,010	(35,833)	147,176	
Operating expenses	105,359	29,648	22,951	11,703	169,663	(34,174)	135,489	
Operating income	9,384	1,283	2,256	422	13,346	(1,659)	11,687	

# **3.Overseas Sales**

		/ /			
				Milli	ons of yen
	Asia	North America	Europe	Other Regions	Total
Overseas sales	13,941	2,408	3,038	125	19,514
Consolidated sales				38,312	
Ratio of overseas sales to consolidated sales (%)	36.4	6.3	7.9	0.3	50.9

This Term (April 1, 2004 to June 30, 2004)

Previous Term (April 1, 2003 to June 30, 2003)

Millions of yen North Other Total Asia Europe America Regions 2,973 Overseas sales 11,431 2,693 36 17,134 34,550 Consolidated sales Ratio of overseas sales to 33.1 7.8 8.6 0.1 49.6 consolidated sales (%)

Last Fiscal Year (April 1, 2003 to March 31, 2004)

without by ye						
	Asia	North America	Europe	Other Regions	Total	
Overseas sales	52,550	9,675	11,590	329	74,145	
Consolidated sales					147,176	
Ratio of overseas sales to consolidated sales (%)	35.7	6.6	7.9	0.2	50.4	

Millions of yen